

THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

On this, twenty-second (22nd) day of April 2020 at 6:00 PM, The Economic Development Corporation of Weslaco convened its regular meeting via videoconference/telephone as granted by Governor Greg Abbott, temporary suspension of the Open Meeting Act as a precaution of spread of COVID-19.

The following members were in attendance:

Jose "JJ" Serrano
Benita Valadez
Cynthia Cabaza
Stephen Charlton
Fred Perez
Patrick Gonzalez

Also present were:

Marie McDermott – Executive Director
Steven Valdez – Director
Maria Cisneros – Commercial Real Estate & Retail Marketing Manager
Lillie Delgado – Quality of Life Manager
Veronica Montemayor – Finance Manager

I. CALL TO ORDER

At 6:00 P.M. Mr. Serrano called the meeting from April 22nd, 2020 to order.

II. APPROVAL OF MINUTES

A. Regular Board Meeting of March 18, 2020.

Mrs. Valadez made a motion to approve the minutes from March 18, 2020.
Mr. Gonzalez seconds the motion.

Benita Valadez votes in favor.
Mr. Gonzalez votes in favor.
Cynthia Cabaza votes in favor.
Stephen Charlton votes in favor.
Jose "JJ" Serrano votes in favor.
Fred Perez votes in favor.

Motion passes.

THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

III. PUBLIC COMMENTS

There were no public comments.

IV. OLD BUSINESS

A. Discussion & Possible Action Regarding Landscaping Budget and Cost Share with the City of Weslaco.

Ms. McDermott gave a status to the Board regarding landscape negotiations with the City, after much discussion, there was no action.

There was no action regarding this item.

B. Discussion & Possible Action Regarding Matching Funds Between the EDC of Weslaco & South Texas College.

Mr. Valdez presented the names of the prospects for training with STC.

Mrs. Cabaza made a motion to approve the training as presented.

Mrs. Valadez seconds the motion.

Mrs. Cabaza votes in favor.

Mrs. Valadez votes in favor.

Mr. Serrano votes in favor.

Mr. Charlton votes in favor.

Mr. Perez votes in favor.

Mr. Gonzalez votes in favor.

Motion passes.

V. REPORTS

A. Monthly Financial Report – April 2020.

Mrs. Montemayor presented the April 2020 financial report to the Board.

Mr. Serrano appointed a committee for the amendment of the budget regarding the COVID-19.

The committee consists of Mr. Charlton, Mr. Gonzalez and Mrs. De La Fuente.

No action required.

THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

B. Executive Director Report, Marie McDermott.

- Summary Leads
- Monthly Report

Ms. McDermott briefly presented her report to the Board; where she mention that the staff is currently working remotely from home, and will continue to work on the land and keep the EDCW Board updated weekly.

No action required.

C. Economic Development Director Report, Steven Valdez.

- Monthly Report

Mr. Valdez highlighted Project Green that is in the agenda and has made calls to manufacturing for the Economic Injury Report.

No action required.

D. Commercial Real Estate & Retail Marketing Manager Report, Maria Cisneros.

- Monthly Report

Ms. Cisneros gave an update of the following: Project Home will wait a few months before moving forward; Project Ship will also wait before moving forward; and sent sites for Project Sonic.

No action required.

E. Quality of Life Manager Report, Lillie Delgado.

- Monthly Report

Ms. Delgado mention the work for the EDCW website, constantly up-dating information that is coming regarding COVID-19. Also the billboard has been proposed to local businesses to announce that they are open.

No action required.

F. Finance Manager, Veronica Montemayor.

- Monthly Report
- BVEC Report

THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

Mrs. Montemayor gave an update to the Board regarding invoices submitted; weekly monthly reports; received the ½ cent from the City; and prepared and submitted the direct deposit payroll.

No action required.

VI. EXECUTIVE SESSION

At 6:37 P.M. Ms. Cisneros announced that the Board will now convene in the Executive Session as permitted.

At 8:36 P.M. the Board exit the Executive Session and convenes into Open Session.

VIII. ACTION ON EXECUTIVE SESSION

- A. Legal Services Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.087)

Mrs. Cabaza made a motion to authorize the Executive Director to negotiate as discussed under Executive Session.

Mrs. Valadez seconds the motion.

Mrs. Cabaza votes in favor.

Mrs. Valadez votes in favor.

Mr. Serrano votes in favor.

Mr. Charlton votes in favor.

Mr. Perez votes in favor.

Mr. Gonzalez votes in favor.

Motion passes.

- B. Amending EDCW Current Incentives Due to the Impact of COVID 19 on Weslaco: Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.087)

Mr. Serrano recommends a special meeting for this item.

No action.

- C. Project Green House 330-20-3-26: Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.087)

THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

Mrs. Valadez made a motion to approve Project Green House as discussed under Executive Session.

Mr. Charlton seconds the motion.

Mrs. Valadez votes in favor.

Mr. Charlton votes in favor.

Mr. Serrano votes in favor.

Mrs. Cabaza votes in favor.

Mr. Perez votes in favor.

Mr. Gonzalez votes in favor.

Motion passes.

D. Project Park 99-16-09-01: Discussion and Deliberation Regarding Economic Development Negotiations or Offer of a Financial Or Other Incentive to a Business prospect (as permitted under Tex. Gov't Code section 551.072)

Mrs. Valadez made a motion to authorize the Executive Director to move forward as discussed under Executive Session.

Mr. Serrano seconds the motion.

Mrs. Valadez votes in favor.

Mr. Serrano votes in favor.

Mrs. Cabaza votes in favor.

Mr. Charlton votes in favor.

Mr. Perez votes in favor.

Mr. Gonzalez votes in favor.

Motion passes.

E. Discuss the Purchase, sale or Lease of Real Property and Take Any Action Necessary or Advisable prospect (as permitted under Tex. Gov't Code section 551.072)

No action.

IX. ADJOURNMENT

With no other business before the Board, at 8:43 PM the EDCW Board Meeting of April 22nd, 2020 was adjourned.

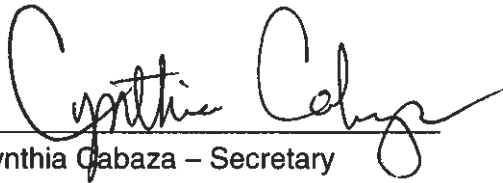
THE ECONOMIC DEVELOPMENT CORPORATION OF WESLACO
MINUTES OF THE REGULAR MEETING
APRIL 22, 2020

Respectfully submitted;

A handwritten signature in blue ink, appearing to read 'M. Cisneros', written over a horizontal line.

Maria Cisneros - Recorder

The minutes were approved on the Regular Board Meeting of May 20, 2020.

A handwritten signature in black ink, appearing to read 'Cynthia Cabaza', written over a horizontal line.

Cynthia Cabaza - Secretary